

Message Text

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ACTION L-03

INFO OCT-01 EA-10 ISO-00 SEC-01 COME-00 EB-08 /023 W
-----039830 131245Z /64
R 130834Z JUN 78
FM AMCONSUL HONG KONG
TO SECSTATE WASHDC 845

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E.O. 11652: N/A
TAGS: BBAK, HK
SUBJECT: SEC REQUEST FOR INFORMATION ON EDNASA CO., LTD.

REF: STATE 144447

SIX YEAR OLD WTDR ON SUBJECT FIRM REPEATED BELOW FOR YOUR
REFERENCE. ON 2/4/69, PERTAMINA (INDONESIAN NATIONAL
PETROLEUM COMPANY) APPOINTED EDNASA EXCLUSIVE PURCHASING AGENT.

2. FILE MATERIAL ON EDNASA MADE REFERENCE TO ANOTHER FIRM,
PACIFIC ASSOCIATE INC., WHICH IMPLIED INFORMATION ON THAT FIRM
AVAILABLE ONLY FROM MRS.DORA LOH, MANAGING DIRECTOR OF
EDNASA. PACIFIC ASSOCIATE LTD. SUBJECT OF FRAUD INVESTIGATION
IN 1966. REPORT NO. 8-386 FORWARDED TO SPECIAL AGENT IN CHARGE,
U.S. CUSTOMS, HONOLULU, 4/6/66.

3. REPEAT OF WTDR ON EDNASA CO., LTD., DTD. 3/3/72.

1. HONG KONG 2. 582
4. EDNASA CO., LTD.
5. 1536 UNION HOUSE, CHATER ROAD
6. HONG KONG, BCC.
7. CORPORATION
8. YEAR ESTABLISHED: 1966 9. NO. OF SALESMEN: 0
10. US. REF.: YES

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11. WORKING CAPITAL: 963,678 12. SALES VOLUME: 223,517,966
13. NO. OF EMPLOYEES: 60 14. RELATIVE SIZE: LARGE
15. IS REPUTATION OF FIRM SATISFACTORY: YES
16 PURCHASE AND SALES AREAS:
OWN COUNTRY: PURCHASE; UNITED STATES: PURCHASE;
CANADA: PURCHASE; AUSTRALIA, OCEANIA: PURCHASE;
EFTA COUNTRIES: PURCHASE; EUROPEAN COMMON MARKET: PURCHASE;

SOUTHERN ASIA; SALES; EASTERN ASIA; PURCHASE
17. ACCEPTABLE LANGUAGE OF CORRESPONDENCE: ENGLISH
18. DATE OF INFORMATION: 0272
19. SHIPPING AGENT 47210/2
OIL FIELD EQUIPMENT 34437/45
OIL REFINERY EQUIPMENT 35690/45
HEAVY & LIGHT VEHICLES 37171/45
20. NAME OF CHIEF EXECUTIVE OFFICER: MRS. DORA LOH
TITLE: MANAGING DIRECTOR
20A. NAME OF OFFICER RESPONSIBLE FOR INTERNATIONAL
ACTIVITIES: MRS. DORA LOH
TITLE: MANAGING DIRECTOR
21. CABLE ADDRESS: EDNASA 22. TELEX: 3010
23. PHONE: H-244176
24. DIRM IS CONTROLLED BY: MR. ROBIN S.K. LOH, MRS. DORA
LOH AND MISS LO SHAN CHAU, 1536 UNION HOUSE, HONG KONG
25. FINANCIAL REFERENCE: THE COMMERCIAL BANK OF HONG KONG
LTD. AND BANGKOK BANK,LTD., HONG KONG
26A. FOREIGN PARTICIPATION, IF ANY: NONE
26. TRADE REFERENCES: UNION OIL CO. OF CALIFORNIA, LOS
ANGELES, CALIF., CITIES SERVICES CO., 60 WALL ST.,
NEW YORK, N.Y. 10005.
26A. U.S. REPRESENTATIVE: NATIONAL SUPPLY DIVISION, ARMCO
STEEL CORP., P.O. BOX 723, HOUSTON, TEXAS 77001
27. NAME OF COMPANY MAJOR PRODUCT LINES
NATIONAL SUPPLY DIVISION
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HOUSTON, TEXAS OIL PRODUCTION EQUIPMENT

ARMCO STEEL CORP. OIL REFINERY EQUIPMENT AND
ALL KINDS OF MACHINERY AND ENGINES
1968

28. THE SUBJECT FIRM OPERATES FROM A LARGE COMMERCIAL BUILDING
ON THE CENTRAL WATERFRONT OF HONG KONG. IT IS A SHIPPING AGENT AND
AN IMPORTER OF OIL PRODUCTION EQUIPMENT. PAYMENTS ARE FINANCED
THROUGH LETTERS OF CREDIT. THE FIRM IS THE MANAGING AGENT
FOR THE SHIPPING COMPANIES LISTED BELOW:

LOUISA SHIPPING CO., INC., MONROVIA, LIBERIA
COMPANIA DE TRANSPORTE EDNA (PANAMA) S.A., PANAMA
COMPANIA DE NAVEGACION LOUISE (PANAMA) S.A., PANAMA
BONNA SHIPPING CO., (PANAMA) S.A., PANAMA

THE FIRM IS UNDER THE DIRECTORSHIP OF MESSRS. ROBIN S.K. LOH,
H.T. SHIU, MISS LO SHAN CHAU AND MRS. DORA LOH. MR. LOH
IS THE CHAIRMAN OF THE COMMERCIAL BANK OF HONG KONG LTD.
AND THE ROBIN CO., LTD. HONG KONG AND FIRMS IN SINGAPORE
AND MALAYSIA. MRS. LOH ACTIVELY MANAGES THE FIRM WITH THE

ASSISTANCE OF HER STAFF.

A LOCAL BANK REPORTS THAT THE SUBJECT FIRM HAS MAINTAINED AN ACTIVE AND WELL-CONDUCTED ACCOUNT FOR YEARS. THE BANK HAS HANDLED A GOOD AMOUNT OF ITS BILL TRANSACTIONS WITH SATISFACTORY RESULTS. BANKING FACILITIES GRANTED TO THE FIRM HAVE BEEN PROPERLY CARED FOR. MR. ROBIN LOH IS REGARDED AS A RESPECTABLE MERCHANT OF MEANS AND THE FIRM IS CONSIDERED GOOD FOR ITS NORMAL BUSINESS ENGAGEMENTS. ANOTHER LOCAL BANK STATES THAT THE FIRM HAS MAINTAINED AN ACTIVELY-CONDUCTED ACCOUNT SINCE JANUARY 1967 ON WHICH BANKING FACILITIES HAVE BEEN EXTENDED. MR. LOH IS REGARDED AS AN ENERGETIC AND RESPECTABLE MERCHANT OF SUBSTANTIAL MEANS. THE BANK CONSIDERS THE FIRM TO BE GOOD FOR ITS BUSINESS ENGAGEMENTS.

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29. POST'S EVALUATION OF FIRM: CONSIDERED TO BE GOOD FOR ITS NORMAL BUSINESS ENGAGEMENTS.

30. PREPARING POST: AMERICAN CONSULATE GENERAL, HONG KONG

3/3/72

SHOESMITH

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Message Attributes

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TAGS: BBAK, HK
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Type: TE
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